

Name

Aioi Nissay Dowa Insurance Co., Ltd.

Foundation

30 June 1918

Location

Tokyo, Japan

Employees

13,287

Main business

Non-life insurance

Net premium income

11.5 billion USD (Motor insurance 69.7%)

※Motor insurance comprises around 60% of Japan's non-life insurance market

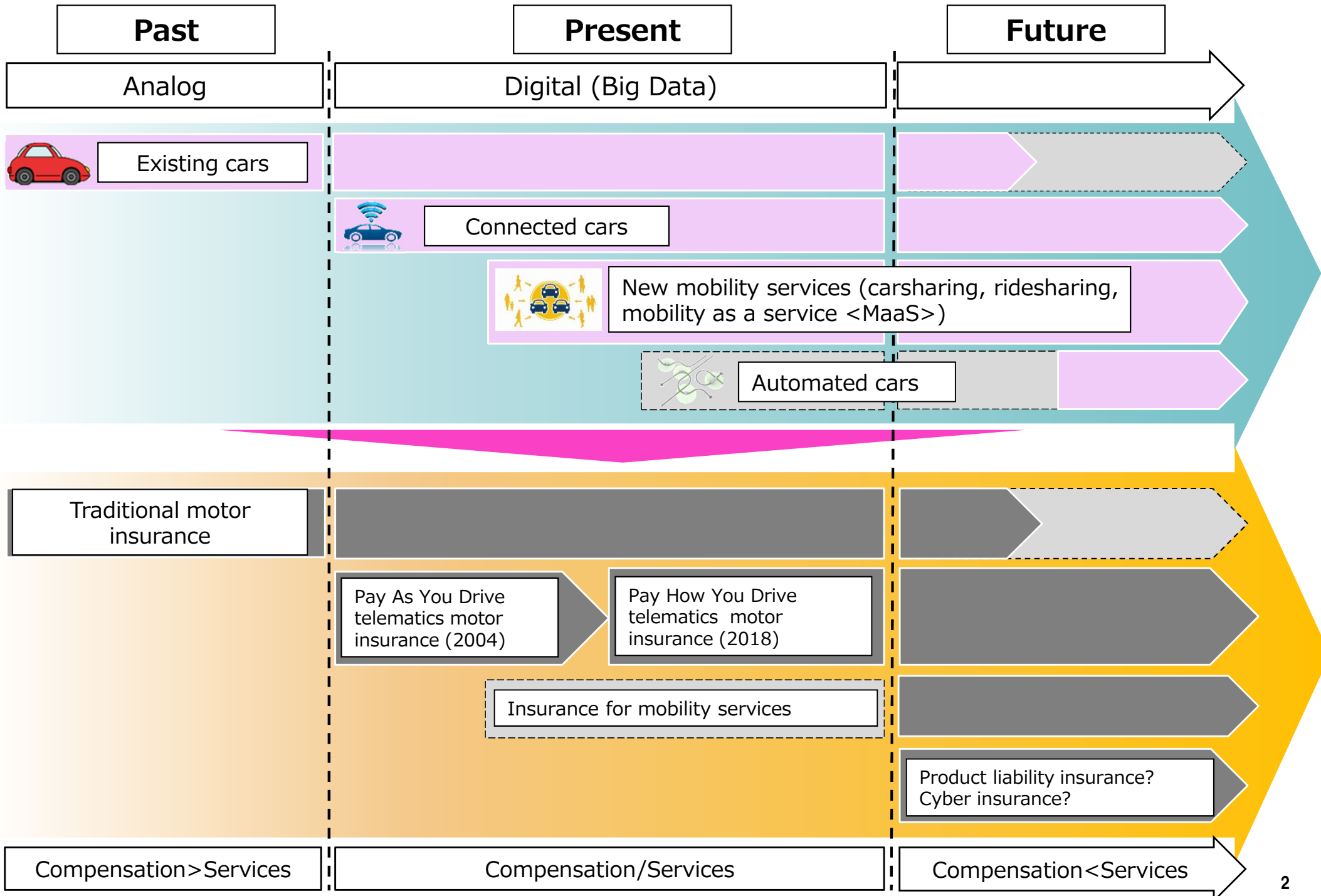


President Yasuzo Kanasugi

- Aioi is the core company of insurance and financial group MS&AD Insurance Group.
- MS&AD Insurance Group enjoys the top share of domestic non-life insurance premiums.
- Aioi has a historical partnership with Toyota Motor Corporation.

Background

Initiatives

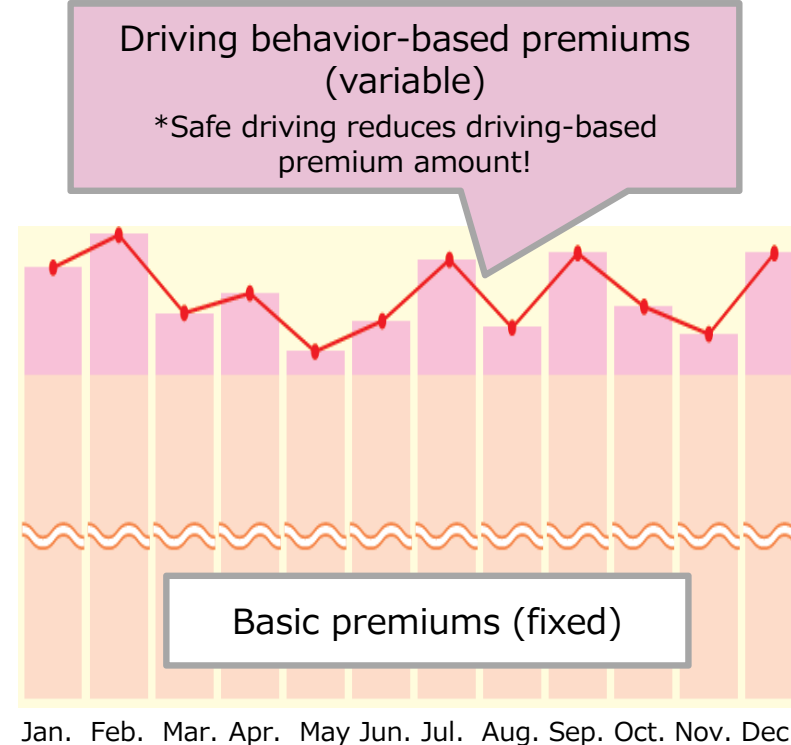


Japan's first insurance product that reflects customer's driving behavior data (from 4/2018)

Safety driving score (per trip)

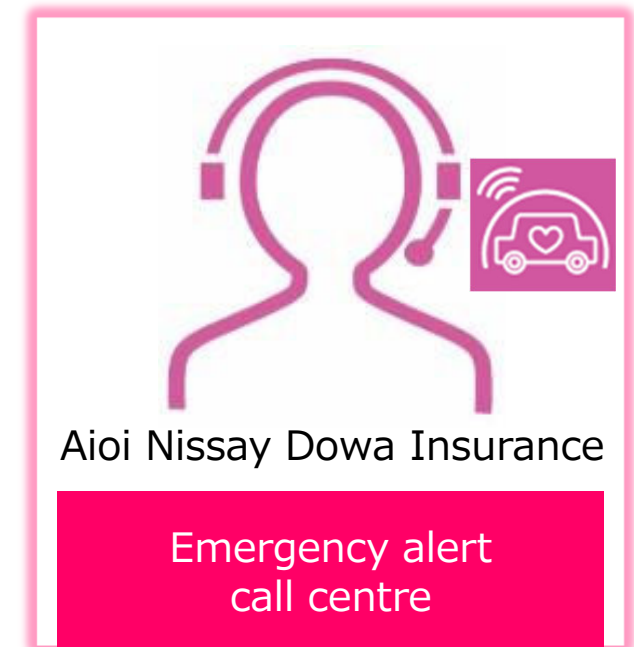


Save money (by safe driving)

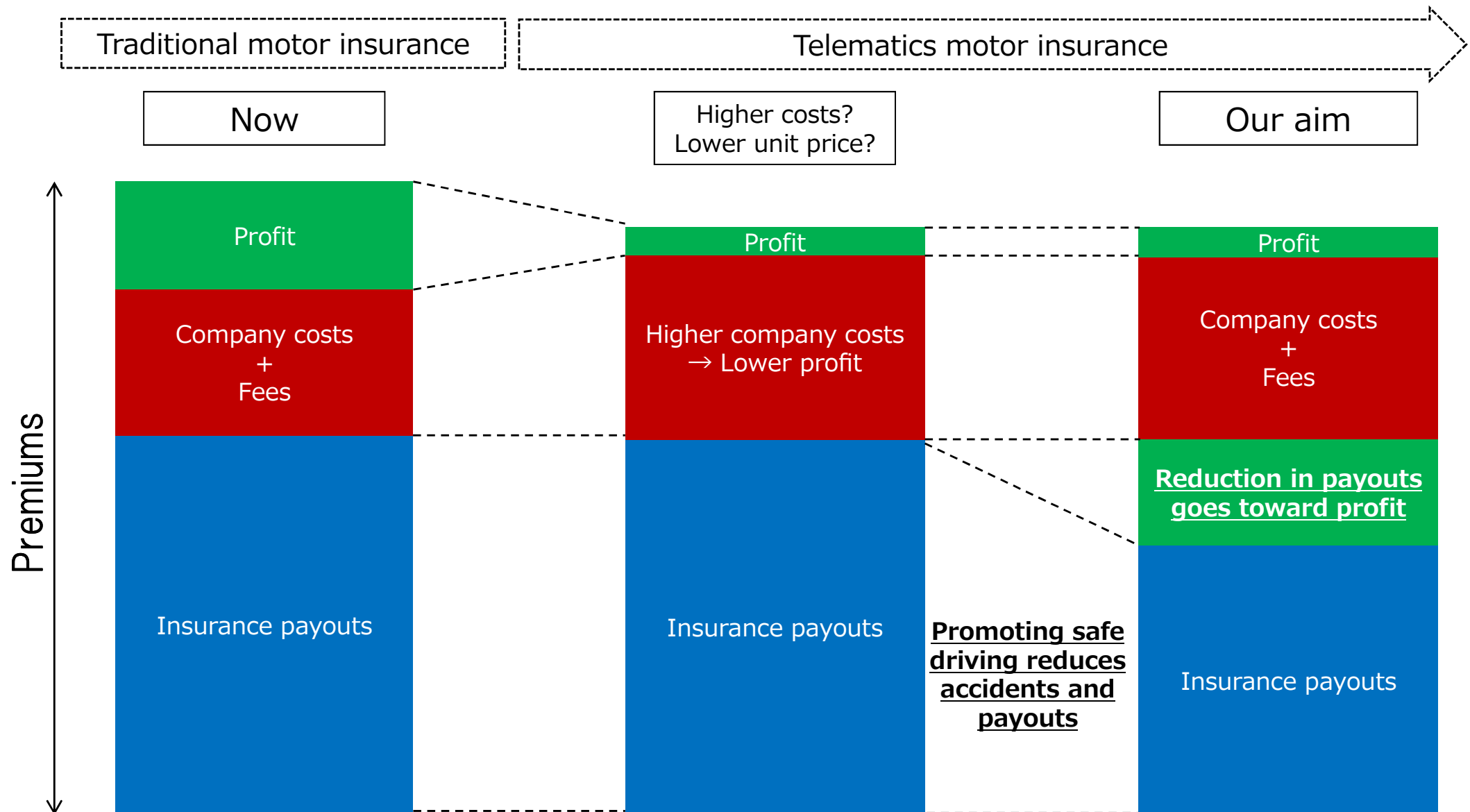


Proactive claims service (collision call)

- Safety confirmation call
- 24/365 support



Profit structure



2018 Motor insurance accident frequency ($\frac{\text{number of accidents}}{\text{number of policies}}$)

